CREDIT APPLICATION INSTRUCTIONS

Please complete the attached two documents as completely and as accurately as possible to insure a smooth application process.

If your business is *less than 2 years old*, please include your last 2 years' worth of W2's with this application.

Federal Tax Id # must be provided for every CORP or LLC/LLP. Tax id # will be a 9 digit number in the following format XX-XXXXXXX

Please review the following to insure that the correct required initials and signatures are provided to avoid delay in processing the application

			Ownership in	normation for Applicant (nino	e uran um		omprete for eacity				
Principal #1 Name			SS#:			mm/dd/yy		Providing Guaranty	Yes	Ø	No
Complete Address								Ownership %			
Principal #2 Name			\$ \$#:			min/cu/ ¥X		Providing Guaranty	Yes	Ø	No g
Complete Address								Ownership %			
ntend to apply for jo Applicant(s) initial I	-	ntly and severally		Joint Party (Guarantor(s) and Equipment/Trans			ere				
Manufacturer & Year		·			The red boxed area must be The "Joir completed to provide a				cant"	7	
Additional Replaceme	on behalf			personal guarantee along with the appropriate initials			is on behalf of the individual providing the personal				
o o	Ø	Ø		and a copy of d license	river's	5	guarantee		Finance \$		

Business application only with no Personal Guaranty (PG)

- No initials are required since there is no PG provided
- Print and sign name at the bottom in Owner #1

Business application with one Personal Guaranty (PG)

- Initial in the applicant AND Joint Party (Guarantor/Co-Applicant) fields in yellow
- Print and sign name at the bottom in Owner #1

Business application with two Personal Guaranties (PG's)

- Both individuals must initial both the applicant field and the Joint Party (Guarantor/Co-Applicant) fields in yellow
- One applicant print and sign name at the bottom in Owner # 1 and the 2nd applicant in Owner #2

*** A copy of a driver's license is required for ALL applications!

Thank you for the opportunity to earn your business!

DOOSAN			💥 Bi	Bobcat. DOOSAN				Doosan Financial Solutions			
Dealer Name					Sales Rep			Phone #			
				Ap	oplicant's Business Info	ormation					
Individual or Company Le	gal Name					DBA					
Business Address, City, State, Zip (No P.O.)											
Equipment Location (If dif	ferent from abov	re)									
Email Address				Business Phone	Business Fax			Cell Phone			
Contact Name				Title		Existing Doosan Customer	Yes No	Bankruptcy Ever Filed?	Yes No	lf Yes, When:	
Business Status	Sole Prop	Corp	LLC/LLP	General Partnership	Government	Tax Exempt Y N	Year Business Started	Current Ownership Since		l House N	
Federal Tax ID # or SS#		1		J	Nature of Business		I	I	1		
New in Business (First Time Buyer)? If New in Business - Number If first time buyer, please provide equipment operating experience information. Contact name and number in the below or attach 2 years of W2's. Yes No Experience If first time buyer, please provide equipment operating experience information. Contact name and number in the below or attach 2 years of W2's.								r in the space			
	-		Ownership In	formation for A	pplicant (if more than two	o, copy form and com	plete for each)				
Principal #1 Name			SS#:			Date of Birth mm/dd/yy		Providing Guaranty	Yes	No	
Complete Address								Ownership %			
Principal #2 Name	SS#:				Date of Birth mm/dd/yy		Providing Guaranty	Yes	No		
Complete Address								Ownership %			
Joint Intent - If a Guaranty intend to apply for joint ci				more than one A	Applicant, the following <u>n</u>	nust be initialed by b	oth the applicant(s) and a	ili Guarantors. By initi	aling, we conti	rm that we	
Applicant(s) initial here			-	Joint Party (G	uarantor(s) and/or Co-Ap	olicant(s)) initial here					
	I			Equ	uipment/Transaction In	formation	I	I	I		
Manufacturer & Year				Model #			New Used If Used - List Hours to the Right		Cost \$		
Manufacturer & Year		Model #					Cost \$ Total Down				
Additional Replacement	Finance	Lease	Finance Term - Months		or Tra				or Trade Equity \$		
									Net to Finance \$		
					Credit Reference Inform	nation	T				
Bank Name)	Lender/Tr	ade Reference	A	ccount Type	Account Number	Contact	Name	Phone	Number	
				tant Information	on About Procedures fo	or Opening a New (Account				
you: When you open an acco IMPORTANT INFORMATION DFS has or may obtain for bases of race, color, religion,	unt (your loan/leas : Except as other the purposes, am national origin, sex	se), we will ask for rwise prohibited b ong other things, a, marital status, ag	indering activities, Fede your name, address, d y law, you agree and of evaluating credit a e (providing the applica tection Act. The federal	eral law requires all ate of birth, busine consent that Doos applications or sen int has the capacity agency that admin	financial institutions to obtain, uss documents, and other infor san Financial Solutions and a rvicing account(s). ECOA No to enter into a binding contrac histers compliance with this law	verify, and record informa mation that will allow us to nny of its affiliates or as titce: The Federal Equal t); because all or part of 1 concerning this creditor is	tion that identifies each person to identify you. We may also a signs ("DFS") may share inf Credit Opportunity Act prohibit the applicant's income derives Bureau of Consumer Financia	sk to see your driver's lice prmation with potential le s creditors from discrimina from any public assistance	ense or other ident enders about the ting against credit program; or, beca	ifying documents. Applicant(s) that applicants on the ause the applicant	
"You," the "Applicant" (both te	rms include the bu	isiness entity as we			closure of Business and certify to us that you are applyi			family or household purpo	oses. Applicant aut	thorizes DES and	
potential lenders to obtain infi information impacting this app sufficient to perfect a security information from Applicant. As If DFS or potential lenders de application to other lenders idd The Ohio laws against discrim administers compliance with requested, informed of the na	ormation from othe lication, and if the r interest in collate : an authorized age cline this applicati entified by DFS in t inination require tha this law. New York me and address of y: You authorize I	rs concerning Appl Lease or Loan is a ral together with th ent of the applicant on, you authorize p heir sole discretion it all creditors make c Residents Only. A the consumer repo DFS and lenders to	icant's credit and trade pproved, from time to to e proceeds thereof ari company, you represer otential lenders to advi . You agree that any le credit equally available o consumer report may orting agency that furnis obtain credit reports ab	standing, includin ime during the term sing from an appro it that you have revi- se DFS and your c inder that receives is to all creditworthy be requested in c shed the report. Su	The function of the second of	t report (if Applicant is tthorize DFS and potentia on to the information rec formation herein is true, o easons for the decline an DFS on your behalf is aut orting agencies maintain . Upon your request, you ay be requested or utilized	sole proprietorship or if nam il lenders to prepare and file and luested on this application, DF correct and complete. A photo of to provide a copy of this app horized to obtain information all separate credit histories on es u will be informed whether or d in connection with an update	ned individuals are provi against Applicant, a financin S and potential lenders m static copy of this authoriza lication to DFS. You auth bout you as described in th nch individual upon request not a consumer report war renewal or extension of th	ding guaranty), a g statement, in for hay subsequently r tion shall be as val orize DFS to provi is application. Ohio t. The Ohio Civil R s requested and if he credit for which	nd other relevant m and substance request additional lid as the original. ide a copy of this o Residents Only: ights commission such report was this application is	
Owner #1 of Applicant - P	rint Name				Owner #1 Signature				Date		
Owner #2 of Applicant - P	rint Name				Owner #2 Signature				Date		
P					•						

ADDENDUM TO CREDIT APPLICATION

The undersigned ("you" or "your") agrees to allow Bobcat of Atlanta, a division of Berry Companies, Incorporated ("we," "us," or "our") to use the information provided in the Bobcat-Doosan Financial Services Credit Application for the purpose of obtaining a trade account with us, and you warrant to us that the information is true. You represent that this application is for a trade account and that the account will not be used for personal, family or household purposes. If you are a sole proprietor and/or you guarantee the obligations of the applicant by signing these terms and conditions or the Personal Guarantee Agreement below, you hereby authorize us to utilize a consumer credit report on you from time to time in connection with the extension or continuation of the trade account represented by this application and you knowingly consent to the use of such credit report consistent with applicable law.

You will be billed individually for each purchase made on the account with us. You agree to pay the billed amount within 30 days of the date of the invoice (Net 30), unless otherwise stated on the individual billing. Payments may not be deferred. You agree that, if the billed amount is not paid when due, unless otherwise stated on the individual billing, late-payment fees will be charged on the overdue balance at a periodic rate of 1.5% per month (18% ANNUAL PERCENTAGE RATE) for commercial trade accounts. The late-payment fee may be adjusted by us upon 30 days written notice to you; the new fee will apply to all purchases made after the effective date of the adjustment. If you fail to pay the entire unpaid balance on the account when due, we may, without further notice of demand, exercise all rights and remedies available by law for the collection of the balance due on the account, and we reserve the option to exercise our lien rights at any time in accordance with applicable law to secure collection of amounts due. You will be liable for all expenses of collection, with or without suit, including all reasonable costs of collection, including but not limited to court costs, attorney fees and collections agency fees to the extent allowed under applicable state law. Liability hereunder shall be joint and several. The submission of this application or your allowance or the allowance of the applicant to utilize a trade account with us does not guarantee or give you or the applicant the right to utilize a trade account in the future. We may in our sole and absolute discretion extend or withdraw your ability or the ability of the applicant to utilize a trade account at any time, with or without notice.

You expressly irrevocable consent and agree that all suits for breach of the agreement, or for default in payment, or for any dispute arising hereunder, shall be subject to the laws of the State of Atlanta. You hereby submit to the nonexclusive jurisdiction of the United States District court for the State of Atlanta, or any Atlanta state court for the purposes of any dispute arising under the agreement or the transactions contemplated hereunder.

Note: DO NOT SIGN THIS AGREEMENT BEFORE YOU HAVE READ THE AGREEMENT IN ITS ENTIRETY.

Company Name

Signature

Your Name (Please Print) Title Date

Personal Guarantee Agreement:

In consideration of a trade terms being extended by us, the undersigned guarantor(s) ("you" or "your") certify the truthfulness of the statements appearing above, and you guarantee and bind yourself to the payment of all amounts purchased or now owing. If trade terms are extended to the applicant in which you, or either of you, are an officer or in which an interest exists, you will personally guarantee the payment of all charges extended to said applicant. You hereby authorize us and/or our affiliates to obtain a consumer credit report in order to evaluate creditworthiness in connection with the extension of a trade account. This guarantee may only be revoked by written notice to us served via certified or registered mail, and any such revocation shall become effective 30-days after receipt of said written revocation. Any revocation does not revoke your obligation to provide for prompt payment of indebtedness incurred prior to the effective date of the revocation, including the principal amount, interest, costs, and such reasonable attorneys' fees shall be incurred pursuant to this guarantee and under any contract evidencing the indebtedness guaranteed herein.

Signature		
Your Name (Please Print)		Date
Your Address (Street)	City_	Sate

Witness

Note: The Federal Equal Credit Opportunity Act prohibits creditor from discrimination against credit applicants on the basis of race, color, religion, national origin, sex, marital status, age (provided the applicant has the capacity to enter into a binding contract), because all or part of the applicant's income derives from any public assistance program; or because the applicant in good faith exercised any right under the Consumer Protection Act. The Federal Agency that administers compliance with this law concerning this credit is the Federal Trade Commission.